

Note for Rush, Sonya

From: Occhiuto, Vincent
Date: Thu, Jan 27, 1994 11:00 AM
Subject: RE: CAMBRIDGE - LIGHTERS EXCESS
To: Rush, Sonya
Cc: Elfar, Deb

2042816558

Sonya,
The 320,900 lighter quantity given to you is correct. The total charge for fulfillment, postage and handling is approximately .60 - .70 (postage alone is about .30) per item, depending upon the amount of data being keyed from order form/surveys. Samples will be here by Monday latest.

Vince

From: Rush, Sonya on Wed, Jan 26, 1994 6:33 PM
Subject: CAMBRIDGE - LIGHTERS EXCESS
To: Occhiuto, Vincent

VINCE, PLEASE DOUBLE CHECK THE EXCESS QUANTITIES OF LIGHTERS.
ALSO, WHAT IS THE TYPICAL SHIPPING AND HANDLING CHARGE OF THESE
ITEMS TO A HOUSEHOLD? CAN I SEE A SAMPLE OF THESE LIGHTERS?

THANKS
SONYA

320,900
2,004,000 = 16.98%

320,900
500,000 = 64.18%

2042816559